



Crown Zellerbach Corporation

MANUFACTURERS OF PULP AND PAPER

ONE BUSH STREET, SAN FRANCISCO, CALIFORNIA 94119

at Home
Sat Oct 17

Dear Jack -
First of all, many thanks for your most welcome and enjoyable card, it did much to give me a "lift" at a time when I needed it badly.

And now comes the part of the letter I dislike very much having to write. I'm not very good at expressing my feelings, I can sell refrigerators to Eskimos - but can't tell a rough, tough character I've known for many years, just how much I'm going to miss him now that he's going out of business.

I have always enjoyed doing business with you, Jack, because I always knew right where I stood, you were always honest and fair, and I tried to reciprocate and always treat you the same way. You were intensely loyal to your customers (as I was to you) and your integrity was of the highest.

You are of an era that unfortunately is disappearing, and



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all of us who knew and worked with people like you, are going to be poorer because of your leaving the industry.

But you have worked long and hard, and now deserve a rest and a chance to enjoy life. May the good Lord be willing, you may have many many years of healthy happy living ahead. All my good wishes go with you, and when I return, I will make it a point to get in touch with you, maybe now we can have a nice restful lunch together, something you were always too busy to enjoy.

Arrevederchi, Jack, God bless you and keep you

Sincerely your friend
Henry Hassell